**Minnesota State College - Southeast Technical**  
**Gainful Employment Disclosure Report**  
**Retailing and Retail Operations -- Diploma**

### PROGRAMS

**Q:** What program(s) are included in the measures below?  
**A:** The institution has been approved to offer the following program(s) in this program area, but they may not all have had graduates.

- Retail Merchandising Sales Associate - 34 credit Diploma

### COSTS

**Q:** How much will this program cost me?  
**A:**  
Tuition and fees: $6,362  
Books and supplies: $1,133

Tuition and fees are based on rates for 2012-2013. Other costs are based on the most recent year available. Actual costs will vary depending upon the specific program and courses taken.

### FINANCING

**Q:** What are my financing options to pay for the program?  
**A:** In addition to any grant and scholarship aid for which they are eligible, graduates may use loans to finance their education. The median debt for program graduates, including all loans while at this institution:

- Federal educational loans: No data reported -- less than 10 graduates in 2012  
- Private & state educational loans: No data reported -- less than 10 graduates in 2012

### SUCCESS

**Q:** How long will it take me to complete this program?  
**A:** The program is designed to take 3 semesters to complete for students attending full-time (15 credits/semester). It is expected that students who attend part-time, pursue multiple programs/majors or change their program/major will take longer to complete the program.

No data reported -- less than 10 graduates in 2012

**Q:** What are the chances of getting a job when I graduate?  
**A:** Job placement rate is not reported -- too few graduates in 2009. Related job placement rate is not reported -- too few graduates in 2009.

### EXAMPLES OF JOBS RELATED TO THIS PROGRAM

The links below provide information from the Department of Labor's Occupational Information Network (O*NET -- www.onetonline.org) about occupations that may be related to this program including the knowledge, skills and education level that may be required.

- Demonstrators and Product Promoters: [Link](http://www.onetonline.org/link/summary/41-9011.00)  
- Energy Brokers: [Link](http://www.onetonline.org/link/summary/41-3099.01)  
- First-Line Supervisors of Retail Sales Workers: [Link](http://www.onetonline.org/link/summary/41-1011.00)  
- Sales and Related Workers, All Other: [Link](http://www.onetonline.org/link/summary/41-9099.00)  
- Sales Representatives, Services, All Other: [Link](http://www.onetonline.org/link/summary/41-3099.00)
Minnesota State College - Southeast Technical
Gainful Employment Disclosure Report
Selling Skills and Sales Operations -- Diploma

PROGRAMS

Q: What program(s) are included in the measures below?
A: The institution has been approved to offer the following program(s) in this program area, but they may not all have had graduates.

Sales Representative - 35 credit Diploma

COSTS

Q: How much will this program cost me?
A: Tuition and fees: $6,549
Books and supplies: $1,167

Tuition and fees are based on rates for 2012-2013. Other costs are based on the most recent year available. Actual costs will vary depending upon the specific program and courses taken.

FINANCING

Q: What are my financing options to pay for the program?
A: In addition to any grant and scholarship aid for which they are eligible, graduates may use loans to finance their education. The median debt for program graduates, including all loans while at this institution:

Federal educational loans: No data reported -- less than 10 graduates in 2012
Private & state educational loans: No data reported -- less than 10 graduates in 2012

SUCCESS

Q: How long will it take me to complete this program?
A: The program is designed to take 3 semesters to complete for students attending full-time (15 credits/semester). It is expected that students who attend part-time, pursue multiple programs/majors or change their program/major will take longer to complete the program.

No data reported -- less than 10 graduates in 2012

Q: What are the chances of getting a job when I graduate?
A: Job placement rate is not reported -- too few graduates in 2011.
Related job placement rate is not reported -- too few graduates in 2011.

EXAMPLES OF JOBS RELATED TO THIS PROGRAM

The links below provide information from the Department of Labor's Occupational Information Network (O*NET -- www.onetonline.org) about occupations that may be related to this program including the knowledge, skills and education level that may be required.

Energy Brokers
http://www.onetonline.org/link/summary/41-3099.01

First-Line Supervisors of Non-Retail Sales Workers
http://www.onetonline.org/link/summary/41-1012.00

First-Line Supervisors of Retail Sales Workers
http://www.onetonline.org/link/summary/41-1011.00

Parts Salespersons
http://www.onetonline.org/link/summary/41-2022.00

Sales and Related Workers, All Other
http://www.onetonline.org/link/summary/41-9099.00

Sales Representatives, Services, All Other
http://www.onetonline.org/link/summary/41-3099.00

Solar Sales Representatives and Assessors
http://www.onetonline.org/link/summary/41-4011.07

Travel Agents
http://www.onetonline.org/link/summary/41-3041.00

Prepared for non-degree programs in response to the US Department of Education Gainful Employment Program Regulations.

Source: Minnesota State Colleges and Universities: Research, Planning and Policy